

Message Text

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ORIGIN XMB-04

INFO OCT-01 ARA-14 ISO-00 EB-08 COME-00 TRSE-00 OPIC-06
AID-05 IGA-02 /040 R

XMB

DRAFTED BY XMB: F E WILSON
APPROVED BY ARA/ECA:STMYLES
XMB: D PEACOCK
EB/IFD/ODF:TPARKER

-----038355 181941Z /43

R 181623Z NOV 77
FM SECSTATE WASHDC
TO AMEMBASSY MONTEVIDEO

UNCLAS STATE 276811

E.O. 11652: N/A

TAGS: OVIP

SUBJECT: VISIT OF EXIMBANK REPRESENTATIVES TO URUGUAY

1. DAVID W. K. PEACOCK, JR., VICE PRESIDENT AND
FRANK E. WILSON, JR., LOAN OFFICER SCHEDULED ARRIVE
MONTEVIDEO ON PAN AMERICAN FLIGHT 203 ON DECEMBER 4, AT
1105 FROM BUENOS AIRES. SCHEDULED DEPART MONTEVIDEO FOR
RIO DE JANEIRO ON PAN AMERICAN FLIGHT 202 ON DECEMBER 8,
AT 1630. REQUEST MEETING AND ASSISTANCE ARRIVAL AND
DEPARTURE.

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2. REQUEST EMBASSY ARRANGE FOR TWO SINGLE ROOM ACCOM-
MODATIONS IN MONTEVIDEO AT SUITABLE HOTEL FOR NIGHTS OF
DECEMBER 4 AND 5.

3. PURPOSE OF VISIT IS TO MEET WITH SELECTED BANKS AND
IMPORTERS, AS WELL AS ATTENDING THE CATERPILLAR PAN
AMERICAN DEALER'S CONFERENCE ON DECEMBER 6 AND 7 AT PUNTA
DEL ESTE. ACCOMMODATIONS FOR PEACOCK AND WILSON IN SAN
RAFAEL HOTEL AT PUNTA DEL ESTE HAVE BEEN ARRANGED BY

CATERPILLAR AMERICAS FOR DECEMBER 6 AND 7. PLEASE RECONFIRM ROOMS AT EMBASSY RATES IF POSSIBLE.

4. EXIMBANK REPRESENTATIVES REQUEST EMBASSY BRIEFING ON DECEMBER 5. REQUEST EMBASSY ARRANGE MEETINGS WITH APPROPRIATE OFFICIALS AT THE FOLLOWING FOR MR. PEACOCK:

- A. BANCO DE LA REPUBLICA, ORIENTAL DEL URUGUAY
- B. ISAU F. HERNANDEZ ICARDI S.A.
- C. TWO LEADING URUGUAYAN COMMERCIAL BANKS OF THE EMBASSY'S CHOICE WHICH MIGHT BE CANDIDATES FOR CFF LINE OF CREDIT.

5. REQUEST ARRANGEMENTS BE MADE FOR MR. WILSON TO MEET WITH THE FOLLOWING:

- A. AGROMAX, S.A. (HIPERFOSFATO)
- B. COMPAÑIA QUÍMICA URUGUAYA, S.A. (QUIMUR)
- C. INDUSTRIA SULFURICA, S.A. (ISUSA)

EMBASSY REPRESENTATIVE, OF COURSE, IS INVITED TO ATTEND ALL MEETINGS.

6. EXIMBANK REPRESENTATIVES REQUEST EMBASSY RECOMMENDATIONS FOR TRAVEL ARRANGEMENTS TO AND FROM PUNTA DEL ESTE.

7. EXIMBANK ALSO REQUESTS EMBASSY ASSISTANCE ON THE UNCLASSIFIED

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FOLLOWING CLAIM MATTER STILL PENDING:

A. F.M.C. CORPORATION AND BANKERS TRUST COMPANY STILL UNABLE TO LOCATE 8,198.61 DOL PAYMENTS OF CORPORACION PAPELERA, S.A. COVERING SEMI-ANNUAL INSTALLMENTS OF 2,732.87 DOLS EACH, DUE NOVEMBER 18, 1972 THROUGH NOVEMBER 18, 1973.

B. EXIMBANK WOULD APPRECIATE IT IF AMEMBASSY:

- 1. WOULD APPROACH BANCO DE CREDITO AND OBTAIN EVIDENCE THAT BANCO DE CREDITO WAS CHARGED FOR THESE PAYMENTS.
- 2. COULD DETERMINE FROM CORPORACION PAPELERA, S.A. IF IT HAS THE ORIGINAL PROMISSORY NOTE AND ORIGINAL SIGHT - DRAFTS.
- C. REQUEST ANY INFORMATION DEVELOPED BE FORWARDED TO EXIMBANK VIA WILSON AND PEACOCK. VANCE

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Copy: SINGLE
Sent Date: 18-Nov-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
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Document Unique ID: 00
Drafter: F E WILSON
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770433-0232
Format: TEL
From: STATE
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1977/newtext/t19771141/aaaabimz.tel
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To: MONTEVIDEO
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